

# MODULE 6

## EXPLORING BUSINESS OPPORTUNITIES

PART OF A MODULAR TRAINING RESOURCE

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## EXPLORING BUSINESS OPPORTUNITIES

### INTRODUCTION

This Module is intended to provide a starting point for Non-Government Organisations (NGOs, which may include For-Profit and Not-For-Profit Organisations) to identify and explore alternative funding streams that are available from government, primarily the Australian, State and Territory Governments. While recognising that organisations may also conduct business with the private sector through services such as labour hire and other fee-for-service arrangements, this Module is solely focussed on government as the potential source of revenue.

Opportunities for diversification exist along a continuum of different services across a range of sectors, which could be relevant and aligned to employment services provision. Depending on the skills of your organisation, there may be opportunities to diversify into other services or support other target groups.

### HOW TO USE THIS MODULE

This Module provides links, references and information on all government departments or agencies responsible for administering or delivering employment services, including to people with disability or mental illness. A summary of these departments and their roles and functions is contained within the Module with detail provided at the conclusion. This Module is designed to save you time and resources in researching other aligned business opportunities.

This Module is closely aligned with the following Modules:

- Partnering for business growth (Module 7)
- Writing a strong tender (Module 8)
- Business planning (Module 9).

Where possible, tender and procurement site links have been provided.

To make the most of these resources, focus on investigating those which align with your organisation's strengths, capabilities and skills set.

Resist the temptation to spread your efforts too widely, at least in the first instance, as there is no guarantee of success in securing new opportunities, and bidding for them can be costly.

This Module is separated into Australian Government opportunities and State and Territory Government opportunities.

## KEY DEFINITIONS

Term	Definition
Diversification	Strategy to reduce the exposure to risk by combining or extending to a variety of business activities.
Funding agencies	Agencies, which may include government departments or other organisations, that provides or may provide funding to your organisation.
NGO	Non-Government Organisation (which may include For-Profit and Not-For-Profit Organisations)

## AUSTRALIAN GOVERNMENT

This section provides a list of Australian Government departments that provide programmes and services, which may be relevant to you. This is not a list of all Australian Government departments, and nor will it be applicable to all organisations.

Also included are links to information on relevant programmes and services provided by each department and any links to funding opportunities offered. Again, it is not an exhaustive list nor will it be applicable to all organisations. Moreover, these are opportunities only and do not guarantee that you will be successful in obtaining funding.

### DEPARTMENT OF EMPLOYMENT

The Department of Employment is responsible for national policies and programmes that help Australians find and keep employment and work in safe, fair and productive workplaces.

It provides access to online services and information regarding employment information, government assistance, jobs, careers and some training. Details are available at:

[Department of Employment](#)

### FUNDING OPPORTUNITIES

All Department of Employment tenders are managed through the Australian Government's procurement information system, AusTender (available at [AusTender Website](#)). You can use the AusTender advanced search to locate information about Department of Employment tenders. Select 'Department of Employment' from the 'Agency' field, enter any other criteria you wish to search on and select 'SEARCH NOW'. By registering for AusTender and entering your area of business interest in

your profile, you will receive free automatic notification via email of the latest opportunities as they are published.

Information for tenderers and others about contracts and procurement within the Department of Employment is available at: [Procurement Policy](#). This page also provides links to the Commonwealth Procurement Rules.

Information on Grants offered by the Department of Employment is available at: [Grants](#)

This page provides links to:

- [Grant Opportunities](#)
- [List of Grants Awarded](#)
- [Commonwealth Grant Rules and Guidelines](#)
- [Commonwealth Grants Policy](#).

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## DEPARTMENT OF EDUCATION AND TRAINING

The Department of Education and Training is responsible for national policies and programmes that help Australians access quality early childhood education, school education, higher education, vocational education and training, international education and research.

### SKILLS

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The Australian Government has a lead role in promoting a post-school education and training system that is responsive to individual, industry and community needs. In order to deliver this, the Australian Government works closely with individual State and Territory Governments.

Skills Programmes include pre-vocational programmes, literacy and numeracy programmes and skills and training programmes. Further information on skills and training programmes including the latest news is available at:

#### [Government Skills Australia](#)

Responsibility for the Skills portfolio has been transferred to the Department of Education and Training. Skills and training related resources are available at:

#### [DIS Skills Website](#)

The Industry Skills Fund – Growth Stream assists industry to invest in training and support services and to develop innovative training solutions. Further information regarding the fund is available at:

#### [Industry Skills Fund](#)

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## DEPARTMENT OF THE PRIME MINISTER AND CABINET

Among its other responsibilities, the Department of the Prime Minister and Cabinet (PM&C) is responsible for the Australian Government's efforts to deliver positive outcomes in Indigenous Affairs. The Department administers the Indigenous Advancement Strategy (IAS), which provides funding under five programmes:

- Jobs, Land and Economy
- Children and Schooling
- Safety and Wellbeing
- Culture and Capability
- Remote Australia Strategies Programme.

For further information about the IAS, please see:

[Funding under the Indigenous Advancement Strategy](#)

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## DEPARTMENT OF HEALTH

The overriding purpose of the Department of Health (DoH) is to achieve better health and wellbeing for all Australians.

For details of all programmes and initiatives administered by DoH, please see:

[Programme and Initiatives](#)

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## FUNDING OPPORTUNITIES

Publicly available tenders and business opportunities are advertised on the AusTender website at:

[AusTender](#)

Grants are listed on the following website:

[Department of Health](#)

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## DEPARTMENT OF HUMAN SERVICES

The Department of Human Services (DHS) is responsible for the development of service delivery policy and provides access to social, health and other payments and services.

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## DISABILITY

Information on services that DHS provides to people who have a disability, are ill or injured and looking for work is available at:

## Disability, Illness and Injury Information

### INDIGENOUS

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Information on services that DHS provides to Indigenous Australians who are looking for work is at:

Indigenous Information

### YOUTH

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Details of services that DHS provides to young people who are becoming independent is available at:

Young People Becoming Independent

### CENTRELINK

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Centrelink delivers a range of payments and services for retirees, the unemployed, families, carers, parents, and people with disabilities, Indigenous Australians, and people from diverse cultural and linguistic backgrounds. Information about Centrelink is available at:

Centrelink website

### FUNDING OPPORTUNITIES

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DHS publishes an Annual Procurement Plan on the AusTender website. This can be accessed at:

Annual Procurement Plan

DHS advertises requests for tender and other business opportunities open to the market on the AusTender website. Details on tenders and information on how to download tender documents is available at:

AusTender

Lists of contracts awarded by DHS are available at:

List of Contracts

DHS engages local host organisations to provide Agent and Access Point services across rural, regional and remote Australia. A business, company, government organisation, community group or trading entity may be considered suitable to deliver the services of an Agent or Access Point. Further details are at:

Information for Agents and Access Points

Details of grants are available at:

Finances

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## DEPARTMENT OF SOCIAL SERVICES

The Department of Social Services (DSS) is responsible for a broad range of social policy outcomes. DSS works with a range of other departments and community groups. DSS's responsibilities relate to:

- disability and carers
- communities and vulnerable people
- families and children
- seniors
- ageing and aged care
- women's safety
- settlement and multicultural affairs
- housing and homelessness
- mental health.

More detail can be found at the [DSS Website](#).

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## DISABILITY EMPLOYMENT SERVICES

Through Disability Employment Services, job seekers with disability, injury or health condition may be able to receive assistance to prepare for, find and keep a job. Further information can be found at:

### Disability Employment Services

JobAccess is an information and advice service funded by the Australian Government. It offers help and workplace solutions for people with disability and their employers. Further information can be found at:

### JobAccess

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## SERVICE PROVIDERS

Current programmes for service providers can be accessed at:

### Disability Service Providers

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## MENTAL HEALTH

Details on the current programmes and services in relation to mental health are provided at:

### Mental Health

## FUNDING OPPORTUNITIES

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DSS advertises all tenders for public business opportunities on the AusTender website ([AusTender website](#)). Details on tenders, purchase orders and funding relationships with DSS can be found at:

[Grants and Funding](#)

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## DEPARTMENT OF INDUSTRY AND SCIENCE

The Department of Industry and Science (DIS) consolidates the Australian Government's efforts to drive economic growth, productivity and competitiveness by bringing together industry, energy, resources, and science.

### SUPPORT FOR SMALL BUSINESS

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The DIS website contains a list of agency websites and programmes, which are designed to assist small businesses within Australia. For details on current programmes please see:

[Support for Small Business](#)

The DIS website also refers visitors to [business.gov.au](#): an online government resource for the Australian business community providing information on planning, starting and growing your business. For further information, please see:

[Business.gov.au](#)

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## DEPARTMENT OF VETERANS' AFFAIRS

The Department of Veterans' Affairs (DVA) is designed to assist those persons who have served in the Australian Defence Force. Services offered by DVA include benefits, rehabilitation, health and wellbeing.

### REHABILITATION, HEALTH AND WELLBEING

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Rehabilitation services provided by DVA are to assist those persons who have become injured or ill as a result of service. For more information on services offered and claims, as well as information about providers, please see:

[Rehabilitation](#)

Additionally, DVA has a number of programmes aimed at the general health and wellbeing of DVA clients. Please see:

[Health and Wellbeing](#)

## FUNDING OPPORTUNITIES

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There are a variety of opportunities for service providers to work with DVA. For information and current opportunities, please see:

[Becoming a DVA service provider](#)

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### AUSTENDER

The Australian Government's procurement information system is AusTender.

AusTender provides centralised publication of Australian Government business opportunities, annual procurement plans, multi-use lists and contracts awarded.

By registering with AusTender and entering your area of business interest in your profile, you will receive free automatic notification via email of the latest opportunities as they are published.

You can access further information through the [AusTender Website](#) or through the AusTender Help Desk by phone on 1300 651 698.

## STATE AND TERRITORY GOVERNMENTS

This section provides an overview of opportunities that exist through State and Territory Governments, and provides information about government departments that provide programmes and services, which may be relevant to you. This is not intended to be an exhaustive list nor will it be applicable to all organisations.

Also included are links to information on relevant programmes and services provided by the departments and links to funding opportunities offered. Again, it is not an exhaustive list nor will it be applicable to all organisations. These are opportunities only and do not guarantee that you will be successful in obtaining funding.

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### NEW SOUTH WALES

This section provides details on the relevant New South Wales Government departments, including the relevant policy and/or programme areas and funding opportunities.

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### DEPARTMENT OF EDUCATION AND COMMUNITIES

The Department of Education and Communities is responsible for public education and training services from school through to career-enhancing courses. Part of the Department is State Training Services (STS), which is responsible for government-funded vocational education and training (VET) in NSW. The Department's responsibilities include:

- vocational education and training

- apprenticeships and traineeships
- other vocational options for job seekers
- skills and recognition.

Details of programmes and services funded through the Approved Providers List can be accessed at:

Programmes and Services

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DEPARTMENT OF TRADE AND INVESTMENT

Information regarding services and grants opportunities for businesses wanting to launch or expand in New South Wales can be accessed at:

Business & Industry in NSW

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DEPARTMENT OF FAMILY AND COMMUNITY SERVICES

Among other portfolio areas, the Department of Family and Community Services is responsible for Ageing, Disability and Home Care (ADHC), which involves the provision of services and support to older people, people with a disability and their families and carers. ADHC provides a range of services for people with a disability that include:

- early intervention programme for children and young people
- supporting people with a disability to live independently in the community
- programmes that develop independent living skills
- helping people with a disability become active in their communities through social groups and work and other activities
- case management.

ADHC engages with the NGO sector to support it to meet the diverse needs and choices of people and provide services in a more flexible manner. Further information is available in NSW's Position Statement, *The Future of Sourcing Disability Funded Services in NSW, 2011-2016*.<sup>1</sup>

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<sup>1</sup> NSW Position Statement, *The Future of Sourcing Disability Funded Services in NSW, 2011-2016*. Available at: [NSW Position Statement](#)

Information for service providers regarding programmes funded under the National Disability Agreement can be accessed at:

[Delivering Disability Services](#)

and

[Everyday Living Support](#)

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## DEPARTMENT OF HEALTH MENTAL HEALTH AND DRUG AND ALCOHOL OFFICE

The Mental Health and Drug and Alcohol Office (MHDAO) is part of the Department of Health and is responsible for developing, managing and coordinating NSW Department of Health policy, strategy and program funding relating to mental health and the prevention and management of alcohol and drug related harm.

The work of MHDAO is delivered through the mental health programme and drug and alcohol programme in partnership with other organisations. Further information is at:

[Mental Health and Drug and Alcohol Office](#)

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## GRANTS AND TENDERS

- Tender opportunities with the departments above are advertised on the NSW eTendering website at [NSW eTendering Website](#). Potential tenderers are encouraged to register with the NSW eTendering system to receive email notifications of new and relevant business opportunities.
- The Community Builders website provides a list of funding programmes from Federal, State and Local Government, as well as institutions, philanthropic trusts and companies. For organisations servicing communities in South-East NSW, the IMB Community Foundation is also a source of funding. Further information is available at:

[Community Builders](#) and [IMB Community Foundation](#)

- Multicultural NSW administers a Grants Programme which invests in community projects and activities that foster community engagement, build community harmony and social cohesion. Further information is available at:

[Multicultural NSW Grants Programme](#)

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## SOUTH AUSTRALIA

This section provides details on South Australian Government departments including the relevant policy and/or programme areas which may offer funding opportunities.

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## DEPARTMENT FOR COMMUNITIES AND SOCIAL INCLUSION

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The Department for Communities and Social Inclusion (DCSI) has a broad mandate to work with communities in a variety of areas including disability, families, youth, and Aboriginal and Torres Strait Islander people. DCSI is responsible for portfolio areas such as Multiculturalism, Volunteers, and Office for Women, Youth and Social Inclusion.

DCSI also manages the Disability Services Provider Panel, discussed further below.

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### DISABILITY SERVICES PROVIDER PANEL

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The Disability Services Provider Panel is a panel of approved NGOs eligible for funding to assist them meet the needs of people with disability. NGOs on this panel can apply for funding from a range of sources. More information regarding the Disability Services Provider Panel can be found at:

[Information for Service Providers](#)

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### FUNDING OPPORTUNITIES

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Information regarding grants available through DCSI can be found at:

[Grants for Organisations](#)

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## DEPARTMENT OF STATE DEVELOPMENT

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The Department of State Development has responsibility for industry, investment, employment, skills development, research and resources. The Department administers a variety of initiatives and programmes aimed at further education, training and employment outcomes. Key focus areas include:

- Aboriginal workforce participation
- adult community education
- building family opportunities
- Skills for Jobs in Regions.

For more information regarding these initiatives, please see:

[Initiatives and Programmes](#)

Skills for All subsidises and supports vocational education and training in South Australia. Information can be accessed by phoning 1800 506 266 or at:

[Skills for All Website](#)

Organisations which are registered training organisations (RTOs) will need to gain approval to become a Skills for All Training Provider in order to claim funding back from the SA Government. For further information, see:

#### Training Providers

Applications to become a RTO should be made through the Australian Skills Quality Authority ([Australian Skills Quality Authority Website](#) ).

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### DEPARTMENT FOR HEALTH AND AGEING

The South Australian Department for Health and Ageing supports the delivery of public health services, formulates health policy, facilitates public and consumer consultation on health issues, and monitors the performance of South Australia's health system by providing advice, research and administrative support. For information regarding the services provided by the department, please see:

#### SA Health Website

Drug and Alcohol Services South Australia (DASSA) is a statewide health service which addresses alcohol, tobacco, pharmaceutical and illicit drug issues across the state. Further information can be found at:

#### Drug and Alcohol Services South Australia

The South Australian Department for Health and Ageing provides Aboriginal Health Services aimed at improving the health outcomes of Aboriginal people in South Australia. For more information, please see:

#### Aboriginal Health

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### FUNDING OPPORTUNITIES

The South Australian Department for Health and Ageing funds NGOs to provide various levels of assistance and support to persons diagnosed with mental illness. Organisations have formal agreements with the Department of Employment and provide assistance in:

- information, mutual support, self-help and advocacy
- vocational and educational needs
- individual and group psychosocial rehabilitation and support
- housing and support options
- respite, family and carer services.

Funding is obtained through formal agreement with the South Australian Department for Health and Ageing and, as such, applications need to be made directly to the

department or to the Mental Health Coalition of SA ([Mental Health Coalition of SA Website](#)).

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## GRANTS AND TENDERS

Other opportunities for government funding and grants can be found at the following websites:

SA Tenders and Contracts website is the central source for public procurement opportunities within South Australia. Registered members with SA Tenders and Contracts can elect to be notified by e-mail of tenders that may be of interest:

### [SA Tenders and Contracts Website](#)

SA Government Grants:

### [SA Government Grants Website](#)

Community Benefit SA provides one-off project funding to incorporated, non-government, non-profit, charitable and social welfare organisations to develop and strengthen communities. More information can be found at:

### [Grants Information](#)

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## FURTHER INFORMATION

The South Australian Government supports community organisations by providing formal training, computer support and fact sheets. For more information, please see:

### [Community Organisations](#)

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## QUEENSLAND

This section provides details on Queensland Government departments, including the relevant policy and/or programme areas, which may offer funding opportunities.

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## DEPARTMENT OF COMMUNITIES, CHILD SAFETY AND DISABILITY SERVICES

The Department of Communities, Child Safety and Disability Services is responsible for the following portfolio areas:

- community services
- child safety services
- disability and community care services
- women's services.

For further information regarding the functions of the Department of Communities, Child Safety and Disability Services, please see:

## Department of Communities, Child Safety and Disability Services Website

### DISABILITY SERVICE PROVIDER

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For information regarding disability services providers, please see:

Service Providers

### FUNDING OPPORTUNITIES

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Information regarding current funding and grant opportunities to community organisations (where allocations are made on a financial year basis) is available at:

Funding and Grants

### QUEENSLAND HEALTH

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Queensland Health has a range of responsibilities over health services and general wellbeing, including community and mental health services and health promotion programmes. For details on current programmes and services, please see:

Queensland Health Website

### DEPARTMENT OF EDUCATION, TRAINING AND EMPLOYMENT

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The Department of Education, Training and Employment is responsible for increasing education, training and skills throughout Queensland. The department has a range of programmes and activities aimed at different skills and sectors to support the Queensland economy. Information regarding current employment programmes can be found at:

Department of Education, Training and Employment Website

### EMPLOYMENT AND TRAINING

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There are funding opportunities available for organisations interested in running locally based employment and training programmes. For details, please see:

Information for Registered Training Organisations

Information for Disability Service Providers

### GRANTS AND TENDERS

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Queensland Government tender opportunities are listed at:

QLD QTenders

A list of current Queensland Government grants can be found at:

Current Grants

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## WESTERN AUSTRALIA

This section provides details on Western Australian Government departments, including the relevant policy and/or programme areas, which may offer funding opportunities.

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## DEPARTMENT OF TRAINING AND WORKFORCE DEVELOPMENT

The Department of Training and Workforce Development manages Western Australia's vocational education and training system, workforce development planning and manages the state's apprenticeship/traineeship system.

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### VOCATIONAL EDUCATION AND TRAINING

The Department of Training and Workforce Development has a broad mandate, which includes training services, including vocational education and training. Further information, including Western Australia's current Workforce Development Plan, can be accessed at:

[WA Department of Training and Workforce Development Website](#)

Information on current training courses can be accessed at:

[Training Courses](#)

In addition, apprenticeships information can be accessed at:

[Apprenticeships information](#)

Information for Registered Training Providers, including in relation to contracting arrangements, can be accessed at:

[FutureSkills WA – Training Providers](#)

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## DISABILITY SERVICES COMMISSION

The Disability Services Commission (DSC) is responsible for advancing opportunities, community participation and quality of life for people with disabilities. The DSC provides a range of direct services and support and also funds non-government organisations to provide services to people with disabilities, their families and carers. Details of programmes are at: [Disability Services Commission](#).

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### FUNDING OPPORTUNITIES

The Service Contracting and Development directorate is responsible for distributing available funds to achieve outcomes for people with disabilities.

Other sources of funding are captured on the DSC's Service Contracting and Development programme website at:

## Disability Service Providers Contracts

Updates and confirmation of dates are published via standard tender advertisements placed on the Government Contracting Bulletin Board, accessed at:

### Tenders WA Website

Providers must meet the National Standards for Disability Services from 1 July 2014. Adherence to these is monitored via the Standards Monitoring process, which includes annual self-assessments. Monitoring process for service providers is available at:

### Quality System.

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## DEPARTMENT OF HEALTH

The Department of Health's Drug and Alcohol Office is a statutory authority responsible for the provision of drug and alcohol services in Western Australia—see below.

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## DRUG AND ALCOHOL SUPPORT SERVICES

The Drug and Alcohol Office provides drug and alcohol services in Western Australia. It provides or contracts a state-wide network of services related to prevention, treatment, professional education and training, and research activities to prevent and reduce adverse impacts of alcohol and other drugs.

The Services Directory is available at:

### Drug and Alcohol Office Services Directory

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## OTHER RELEVANT DEPARTMENTS

Department of Education: Department of Education Website

Department of State Development: Starting a Business in WA

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## GRANTS AND TENDERS

To advertise their public requests and publish contractual awards Western Australian Government departments use the Tenders WA website. The Tenders WA website can be found at:

### Tenders WA Website

In order to download tender documentation you will need to register as a New Supplier on the website.

Support in using the website is available via procurementsystems@finance.wa.gov.au or 08 6551 2020.

Tender opportunities may be advertised within local and national press.

The following websites provide a list of Awards, Grants and Rebates that are available within WA:

[Awards, Grants and Rebates](#)

Lottery West:

[Lottery West Grants Website](#)

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## NORTHERN TERRITORY

This section provides details on Northern Territory Government departments (including the relevant policy and/or programme areas) which may offer funding opportunities.

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### DEPARTMENT OF BUSINESS

The Department of Business' primary responsibilities are to deliver business and industry development services, defence support, employment and corporate shared services. Key responsibilities include:

- coordination of employment and training programmes
- support for business and industry.

For further information, see:

[Business Grants & Assistance](#)

[Business Tools & Templates](#)

[NT Employment Strategy 2012-2015](#)

[Training Programmes & Funding](#)

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### TENDERS

Details of tender opportunities are available through the department's tender website at:

[Tenders and Contracts](#)

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### DEPARTMENT OF EDUCATION

The Department of Education provides educational and training options for Territorians from the early years to adulthood. For information relating to Registered Training Organisations

[Information for Registered Training Organisations](#)

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## DEPARTMENT OF CHILDREN AND FAMILIES

The Department of Children and Families provides support to families in crisis, families who need extra support before crises occur and families who need guidance with typical challenges of parenting. The department provides or funds the following range of services to support children, youth and families:

- support services for individuals and families in crisis including for victims of family or domestic violence, people who are homeless and families in financial crisis
- family support and parenting support services.

For further information, see:

[Department of Children and Families Website](#)

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## FUNDING OPPORTUNITIES

The Office of Youth Affairs ([Office of Youth Affairs Website](#)) is a central coordination agency within the Department of Children and Families. The Office coordinates a whole of government approach to policy priorities for young people aged 12 to 25 years. There are a number of small 'Youth Grants' (up to \$2,000 for organisations) for funding an innovative event, programme or project that engages young people aged 12 to 25 years.

Details of these and other grants is available at:

[Youth Grants](#)

Details of other sources of government funding and sponsorship available through the Office of Youth Affairs are at:

[Government Funding and Sponsorship](#)

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## OFFICE OF THE COMMISSIONER FOR PUBLIC EMPLOYMENT

The Office of the Commissioner for Public Employment has responsibility for providing an effective employment framework for the management and development of the Northern Territory Public Service workforce. For further information, see:

[OCPE Website](#).

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## VICTORIA

This section provides details on Victorian Government departments, including the relevant policy and/or programme areas, which may offer funding opportunities.

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## DEPARTMENT OF EDUCATION AND TRAINING

The Department of Education and Training provides education and development services to children, young people and adults both directly through government schools and indirectly through the regulation and funding of early childhood services, non-government schools and training programmes.

For information on funding to training organisations, please see: [Training Providers](#)

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## DEPARTMENT OF ECONOMIC DEVELOPMENT, JOBS, TRANSPORT AND RESOURCES

On 1 January 2015, the Department of Economic Development, Jobs, Transport and Resources (DEDJTR) was formed, incorporating (among other departments) the previous Department of State Development, Business and Innovation (DSDBI). At the time of writing, all relevant information and links were hosted by the [DSDBI Website](#), however, it is expected that this information will be progressively migrated to the new [DEDJTR Website](#).

For information relating to grants, tenders and awards to Victorian businesses, please see:

[DSDBI Grants, Tenders and Awards](#)

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## FUNDING OPPORTUNITIES

A central directory of government grants funding and assistance can be found through the [Victorian Government Grants Directory](#).

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## TASMANIA

This section provides details on Tasmanian Government departments (including the relevant policy and/or programme areas) which may offer funding opportunities.

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## DEPARTMENT OF STATE GROWTH

The Department of State Growth offers grants and loans to help both business and individuals; it may assist in the development, expansion or retention of business undertakings in Tasmania, or conduct research or experiments for the purpose of the establishment of a business undertaking in Tasmania. For further information, please see:

[Grants and Funding](#)

## SKILLS TASMANIA

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Skills Tasmania manages grant programmes that support industry, employers, community organisations and registered training organisation to make better use of the State's training and workforce development. These programmes may be aimed at removing barriers to participation in training, improving the quality and relevance of training or other responses to workforce challenges faced by industry and employers. Grants do not apply to the purchase of accredited training, and for further information, please see:

[Skills Tasmania Grants](#)

## FUNDING OPPORTUNITIES

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A central directory of government grants funding and assistance can be found through the Business Tasmania Portal. See, Business Tasmania - [Grants, funding and assistance](#).

Details of tender opportunities are available through the State Government's tender website at:

[Tasmanian Government Tenders](#)

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## AUSTRALIAN CAPITAL TERRITORY

This section provides details on the Australian Capital Territory Government departments, including the relevant policy and/or programme areas, which may offer funding opportunities.

The following portals and websites offer relevant information regarding grants and funding opportunities in the ACT:

[ACT Government Grants](#)

ACT Education and Training Directorate – [Information for Training Providers](#)

[ACT Government Assistance](#)

[ACT Shared Services Procurement](#)

## OTHER TOOLS TO SEARCH FOR GRANTS AND FUNDING

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### BUSINESS.GOV.AU - GRANTS FINDER

*Business.gov.au* features the [Grant Finder Tool](#), which helps companies and NGOs find grants and assistance programmes from federal, state and local governments.

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### GRANTSEARCH

GrantSearch is Australia's original and most comprehensive funding database, detailing \$8 billion of grants distributed to 18,000 recipients every year.

[GrantSearch Website](#)

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### OUR COMMUNITY – FUNDING CENTRE

Our Community is a world-leading social enterprise that provides advice, tools and training for Australia's 600,000 community groups and schools, and practical linkages between the community sector and the general public, business and government.

The grant search engine is available only to subscribers (but subscription is free). Searches can be undertaken by region and interest area (multiple interest areas may be selected). For access to the search engine, see: [Funding Centre Website](#)